

# CONFOTUR Guide — Law 158-01

*Tax incentives for tourism investment, in plain language*

CONFOTUR can be the difference between a good and an excellent return in Punta Cana. This guide summarizes what it is, what it exempts, who it applies to, and how to verify it.

## What is CONFOTUR?

The **Tourism Promotion Council (CONFOTUR)** is the Dominican State body, under the Ministry of Tourism (MITUR), responsible for applying **Law 158-01 on Tourism Development Promotion**. It grants the "**Tourism Project Classification**" to developments that meet the requirements, enabling a package of tax incentives.

## Legal basis

<b>Main law</b>	Law 158-01 of October 9, 2001, on Tourism Development Promotion.
<b>Amendments</b>	Laws 184-02, 318-04 and 195-13.
<b>Regulation</b>	Decree 372-14 (implementing regulation).
<b>Project guide</b>	Resolution 109-2015 (submission of tourism projects).

## What incentives does it grant?

The exact scope is defined by each project's resolution, but typically includes:

- Exemption from the **real estate transfer tax** on the first acquisition.
- Exemption from **IPI** (annual property tax) during the validity period.
- Exemptions on construction and material imports for the developer.

## Who does it apply to?

Exemptions reach tourist accommodations and their **complementary facilities** —villas, lots, plots, apartments, boat slips— whether operated by the developer or **sold to third parties**, as long as they are part of a classified project.

**The rule that causes the most mistakes:** incentives are **not retroactive**. An asset acquired before the project obtains its classification does not enjoy the exemption. Buying into a project that is "in process" does not guarantee the benefit until the classification is granted and covers your unit.

## How to verify CONFOTUR status

- Ask the developer for the Classification resolution (provisional or final).
- Confirm the number, date and that your unit is **included** in the scope.
- Verify the validity and scope of each exemption.
- Have your attorney check it directly with MITUR.

## Why it matters for the investor

Our research found that tax incentives influence investment intention mainly through **attitude**: they make the market more attractive, even when the buyer doesn't grasp the technical details. Understanding CONFOTUR turns a vague positive perception into a **quantified advantage**.

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